

# NETWORKING SPECIALIST

## to conquer Europe

We are looking for a Networking Specialist to strengthen our international team in Tampere, Finland. Your core responsibility is to increase student mobility to Asia. You will work towards this goal in close collaboration with higher education institutions, student unions and other stakeholders, particularly in France and Germany depending on your background and previous experience.



### OUR STORY

Our story began 12 years ago when two Finnish exchange students fell in love with Asia and wanted to open the doors East for students across the globe. Everything was built on a mission to create a simple and affordable route to Asia to enable life-changing experiences for as many students as possible. This is the road we continue to tread. To our great delight, over 7000 students from over 70 countries and six continents have taken up the opportunity so far.

#### CORE TASKS:

- ⇒ Travel across Europe and network with university staff, student unions, and other stakeholders
- ⇒ Plan and enact communication and sales strategies for study abroad semesters
- ⇒ Build and maintain partnerships in our new and existing markets.
- ⇒ Use your performance and presentation skills to inspire students
- ⇒ Attend international education events

#### HELPFUL QUALITIES:

- ⇒ Great communication skills in English, written and spoken
- ⇒ French and/or German skills
- ⇒ A people person
- ⇒ Strong problem-solving ability and can-do attitude
- ⇒ Perseverance and creativity
- ⇒ Entrepreneurial attitude
- ⇒ Personal confidence and flair to find new and innovative ways of developing business activities
- ⇒ Experience in sales and marketing tasks and high motivation to work in an international environment

#### WE GUARANTEE:

- ⇒ A meaningful, versatile and international profession
- ⇒ A work environment that allows you to grow and see the results of your work in practice
- ⇒ A lot of responsibility and trust, as well as full support in order to achieve success
- ⇒ A doorway to a unique industry
- ⇒ Helping, caring, praising, challenges, growth and a strong team spirit

Please send your application, CV and a video introduction from the link below.

[APPLY CLICKING  
HERE](#)

For more information about the job description, you can contact Business Development Manager Pekka Pernu +358 40 837 37 93 or [pekka@asiaexchange.org](mailto:pekka@asiaexchange.org)

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